

Rank	Company	Application Development	E-Business	Customer Management	Business Processes/ERP
18	Marsh Inc.	Gold	Gold	Gold	Gold
43	Prudential Insurance Co. of America	Silver	Gold	Silver	Gold
54	Hartford Insurance Group	Bronze	Gold	Gold	Gold
107	Standard Insurance Co.	Gold	Gold	Silver	Silver
144	Aon Corp.	Silver	Gold	Silver	Gold
145	Massachusetts Mutual Life Insurance Co.	Silver	Silver	Silver	Gold
149	Allstate Corp.	Bronze	Silver	Gold	Gold
164	Metropolitan Life Insurance Co.	Gold	Silver	Gold	Bronze
169	Chubb Corp.	Bronze	Gold	Silver	Gold
241	Anthem Insurance Co.	Silver	Bronze	Gold	Bronze
251	General Re Services Corp.	Silver	Silver	Silver	Gold
264	John Hancock Mutual Life Insurance Co.	Silver	Silver	Bronze	Silver
271	Ohio Casualty Group	Bronze	Bronze	Silver	Silver
275	Mony Group	Bronze	Silver	Bronze	Bronze
289	Aflac Inc.	Bronze	Bronze	Silver	Bronze
296	Cigna Corp.	Bronze	Silver	Silver	Silver
305	American International Group Inc.	Gold	Bronze	Gold	Silver
320	State Farm Mutual Insurance Co.	Bronze	Bronze	Bronze	Silver
333	American Family Mutual Insurance Co. Inc.	Bronze	Silver	Silver	Bronze
348	Safeco Corp.	Bronze	Bronze	Bronze	Silver
353	Cincinnati Financial Corp.	Bronze	Bronze	Bronze	Silver
366	Transatlantic Holding Inc.	Bronze	Silver	Bronze	Silver
367	Farmers Group Inc.	Bronze	Bronze	Gold	Gold
395	W.R. Berkley Corp.	Silver	Silver	Bronze	Bronze
397	New York Life Insurance Co.	Silver	Silver	Silver	Gold
406	St. Paul Companies Inc.	Bronze	Silver	Bronze	Bronze
412	Minnesota Mutual Life Insurance Co.	Bronze	Bronze	Bronze	Gold
436	United Services Automobile Association	Gold	Bronze	Bronze	Bronze
465	Northwestern Mutual Life Inc.	Bronze	Bronze	Bronze	Bronze
489	Lutheran Brotherhood	Gold	Bronze	Bronze	Bronze
491	Western Southern Life Insurance	Bronze	Bronze	Bronze	Bronze
493	Penn Mutual Life Insurance Co.	Silver	Bronze	Bronze	Bronze

Gold  Silver  Bronze 

Criteria for each medal are explained in the methodology on p. 77.

DATA: INFORMATIONWEEK RESEARCH

RANK	COMPANY	REVENUE IN MILLIONS	INCOME (LOSS) IN MILLIONS	REVENUE CHANGE	INCOME CHANGE	TOTAL EMPLOYEES	REVENUE PER EMPLOYEE	IT EMPLOYEES
18	Marsh Inc.	\$7,190	\$796	20%	83%	54,300	\$132,413	480
43	Prudential Insurance Co. of America	\$27,087	\$1,106	-27%	81%	50,000	\$541,740	5,650
54	Hartford Insurance Group	\$15,022	\$1,015	12%	-24%	25,000	\$600,880	2,900
107	Standard Insurance Co.	\$1,146	\$70	-7%	0%	1,500	\$764,000	200
144	Aon Corp.	\$6,493	\$5,911	13%	8%	44,000	\$147,568	550
145	Massachusetts Mutual Life Insurance Co.	\$10,834	\$304	-7%	-9%	7,885	\$1,374,001	1,187
149	Allstate Corp.	\$25,879	\$3,294	4%	6%	53,000	\$488,283	2,218*
164	Metropolitan Life Insurance Co.	\$27,077	\$1,343	11%	12%	45,000	\$601,711	2,900
169	Chubb Corp.	\$6,350	\$1,427	-5%	596%	10,700	\$593,439	-
241	Anthem Insurance Co.	\$5,878	\$172	6%	208%	11,504	\$510,953	1,135
251	General Re Services Corp.	\$13,822	\$2,830	68%	192%	3,869	\$3,572,499	-
264	John Hancock Mutual Life Insurance Co.	\$13,653	\$627	19%	51%	7,959	\$1,715,417	1,132*
271	Ohio Casualty Group	\$1,452	\$85	1%	-39%	4,050	\$358,582	430
275	Mony Group	\$1,856	\$164	-6%	40%	2,544	\$729,560	307
289	Aflac Inc.	\$7,104	\$487	-2%	-17%	4,450	\$1,596,404	325
296	Cigna Corp.	\$21,437	\$718	7%	27%	49,900	\$429,599	120
305	American International Group Inc.	\$33,296	\$3,766	9%	13%	48,000	\$693,667	400
320	State Farm Mutual Insurance Co.	\$27,706	\$1,013	-1%	-59%	75,828	\$365,380	6,000
333	American Family Mutual Insurance Co. Inc.	\$3,888	\$40	8%	-84%	6,940	\$560,295	830*
348	Safeco Corp.	\$6,602	\$352	38%	-18%	13,000	\$507,846	1,500
353	Cincinnati Financial Corp.	\$2,054	\$66	6%	-31%	2,770	\$741,625	194
366	Transatlantic Holding Inc.	\$1,723	\$248	15%	33%	370	\$4,658,024	24
367	Farmers Group Inc.	\$3,031	\$577	51%	-3%	6,753	\$448,866	900
395	W.R. Berkley Corp.	\$1,583	\$46	13%	-49%	4,218	\$375,178	470
397	New York Life Insurance Co.	\$18,350	\$478	6%	37%	16,000	\$1,146,875	1,000
406	St. Paul Companies Inc.	\$9,108	\$89	-5%	-87%	14,000	\$650,600	1,700
412	Minnesota Mutual Life Insurance Co.	\$1,633	\$163	-2%	-14%	4,400	\$371,136	360
436	United Services Automobile Association	\$7,687	\$980	3%	-18%	20,120	\$382,058	2,800
465	Northwestern Mutual Life Inc.	\$13,479	\$809	9%	17%	4,117	\$3,273,986	630
489	Lutheran Brotherhood	\$3,000	\$91	3%	-61%	3,000	\$1,000,000	240
491	Western Southern Life Insurance	\$2,300	\$117	27%	15%	3,000	\$766,667	231
493	Penn Mutual Life Insurance Co.	\$10,100	\$86	7%	18%	-	-	130

* Worldwide IT organization

Financial and total employee information provided by IRG Corp. (www.irgweb.com). Figures are for most recent fiscal year. IT employee information from *InformationWeek* 500 qualifying survey.