

## INNOVATION INNOVATION INNOVATION INNOVATION TELECOMMUNICATIONS

Rank	Company	Application Development	E-Business	Data Access	Business Processes/ERP
25	MCI Communications Corp.	●	◆	◆	◆
37	WorldCom Inc.	◆	◆	◆	●
81	Frontier Corp.	●	◆	●	◆
97	AT&T	●	●	◆	◆
357	SNET	■	◆	●	◆
374	AirTouch Communications Inc.	■	●	●	■
460	Sprint Corp.	■	●	●	■
464	Excel Communications Inc.	●	■	■	■

Gold ◆ Silver ● Bronze ■

Criteria for each medal are explained in the methodology on p. 77.

DATA: INFORMATIONWEEK RESEARCH

## COMPANY CLOSEUP COMPANY CLOSEUP COMPANY TELECOMMUNICATIONS

RANK	COMPANY	REVENUE IN MILLIONS	INCOME (LOSS) IN MILLIONS	REVENUE CHANGE	INCOME CHANGE	TOTAL EMPLOYEES	REVENUE PER EMPLOYEE	IT EMPLOYEES
25	MCI Communications Corp.	\$19,653	\$209	6%	-83%	60,409	\$325,332	5,265
37	WorldCom Inc.	\$7,351	\$384	64%	-	20,300	\$362,138	3,000
81	Frontier Corp.	\$2,353	\$55	-9%	-74%	7,444	\$316,080	660
97	AT&T	\$51,319	\$4,638	-2%	-21%	128,000	\$400,930	7,341
357	SNET	\$2,022	\$194	4%	1%	9,841	\$205,497	850
374	AirTouch Communications Inc.	\$3,594	\$448	60%	125%	8,800	\$408,409	18
460	Sprint Corp.	\$14,874	\$953	6%	-20%	51,000	\$291,645	6,000
464	Excel Communications Inc.	\$1,454	\$23	8%	-84%	3,000	\$484,800	450

Financial and total employee information provided by Hoover's Inc ([www.hoovers.com](http://www.hoovers.com)). Figures are for most recent fiscal year. IT employee information from *InformationWeek* 500 qualifying survey.