

INNOVATION SCORING INNOVATION SCORING INNOVATION SCORING INNOVATION SCORING INNOVATION SCORING **MANUFACTURING**

Rank	Company	Application Development	E-Business	Data Access	Business Processes/ERP
9	Avery Dennison Corp.	Gold	Gold	Gold	Gold
17	3M Co.	Gold	Gold	Gold	Gold
22	Tracor Inc.	Silver	Gold	Gold	Gold
26	AlliedSignal Inc.	Gold	Gold	Gold	Gold
27	Genuine Parts Co.	Gold	Gold	Silver	Gold
30	Lockheed Martin Corp.	Bronze	Gold	Gold	Silver
33	Ingersoll-Rand Co.	Gold	Gold	Gold	Gold
36	Aeroquip-Vickers Inc.	Gold	Gold	Gold	Silver
49	United States Filter Corp.	Gold	Gold	Gold	Silver
61	BT Office Products International Inc.	Silver	Gold	Bronze	Gold
62	Eastman Kodak Co.	Gold	Gold	Gold	Silver
67	United Stationers Inc.	Bronze	Gold	Gold	Silver
70	Cummins Engine Co. Inc	Bronze	Silver	Gold	Gold
73	Caterpillar Inc.	Bronze	Gold	Bronze	Gold
101	Leggett & Platt Inc.	Silver	Silver	Silver	Gold
114	Textron Inc.	Bronze	Gold	Gold	Silver
116	Deere & Co.	Bronze	Silver	Gold	Silver
120	Parker Hannifin Corp.	Silver	Silver	Gold	Gold
121	Duchossois Industries Inc.	Gold	Silver	Silver	Gold
123	Meritor Automotive Inc.	Bronze	Gold	Silver	Gold
125	Newport News Shipbuilding Inc.	Gold	Silver	Gold	Gold
145	Case Corp.	Bronze	Silver	Silver	Gold
155	Snap-on Inc.	Gold	Gold	Bronze	Silver
157	Briggs & Stratton Corp.	Gold	Silver	Silver	Silver
168	Sonoco Products Co.	Silver	Silver	Bronze	Silver
169	Ford Motor Co.	Bronze	Gold	Gold	Gold
193	General Motors Corp.	Bronze	Gold	Gold	Bronze
214	Northrop Grumman Corp.	Bronze	Silver	Silver	Gold
215	Bemis Co. Inc.	Gold	Silver	Bronze	Silver
225	Chrysler Corp.	Gold	Bronze	Silver	Silver
232	Essex International Inc.	Silver	Bronze	Gold	Silver
239	Owens Corning Inc.	Silver	Bronze	Silver	Gold
247	York International Corp.	Silver	Silver	Gold	Gold
252	Harley-Davidson Inc.	Silver	Silver	Bronze	Bronze
265	Toro Co.	Silver	Silver	Silver	Silver
289	Navistar International Corp.	Bronze	Gold	Silver	Silver
290	Lear Corp.	Silver	Silver	Silver	Silver
302	Gulfstream Aerospace Corp.	Bronze	Silver	Bronze	Gold
309	Armstrong World Industries Inc.	Silver	Bronze	Bronze	Silver
317	Polaroid Corp.	Bronze	Gold	Bronze	Silver
319	Crown Cork & Seal Co. Inc.	Bronze	Silver	Silver	Bronze
320	EG&G Inc.	Bronze	Silver	Gold	Bronze
329	General Signal Corp.	Bronze	Silver	Silver	Silver
338	Polaris Industries Inc.	Bronze	Bronze	Silver	Gold
364	General Electric Co.	Bronze	Gold	Gold	Gold
369	American Standard Cos. Inc.	Gold	Bronze	Silver	Gold
408	Sundstrand Corp.	Silver	Bronze	Gold	Silver
413	ITT Industries Inc.	Bronze	Silver	Bronze	Bronze
418	GenCorp. Inc.	Bronze	Bronze	Bronze	Bronze
421	Anixter International Inc.	Bronze	Bronze	Silver	Bronze
424	United Dominion Industries Ltd.	Silver	Silver	Bronze	Bronze
439	Black & Decker Corp	Silver	Silver	Bronze	Silver
440	Coltec Industries Inc.	Bronze	Silver	Bronze	Silver
449	Tyco International Ltd.	Silver	Silver	Silver	Bronze
470	Valspar Corp.	Silver	Bronze	Bronze	Bronze
477	Goodyear Tire & Rubber Co.	Bronze	Bronze	Bronze	Silver
485	Nortek Inc.	Silver	Silver	Bronze	Bronze
495	Cooper Tire & Rubber Co.	Bronze	Bronze	Bronze	Bronze

Gold Silver Bronze

Criteria for each medal are explained in the methodology on p. 77.

COMPANY CLOSEUP COMPANY CLOSEUP COMPANY CLOSEUP COMPANY CLOSEUP-MANUFACTURING

RANK	COMPANY	REVENUE, IN MILLIONS	INCOME (LOSS) IN MILLIONS	REVENUE CHANGE	INCOME CHANGE	TOTAL EMPLOYEES	REVENUE PER EMPLOYEE	IT EMPLOYEES
9	Avery Dennison Corp.	\$3,346	\$205	4%	16%	16,200	\$206,525	240
17	3M Co.	\$15,070	\$2,121	6%	39%	75,639	\$199,236	1,200
22	Tracor Inc.	\$1,266	\$34	17%	-6%	10,740	\$117,849	100
26	AlliedSignal Inc.	\$14,472	\$1,170	4%	15%	70,500	\$205,277	1,500
27	Genuine Parts Co.	\$6,005	\$342	5%	4%	24,500	\$245,110	700
30	Lockheed Martin Corp.	\$28,069	\$1,300	4%	-3%	173,000	\$162,249	5,000**
33	Ingersoll-Rand Co.	\$7,103	\$381	6%	6%	46,600	\$152,431	800*
36	Aeroquip-Vickers Inc.	\$2,112	\$101	4%	-2%	14,780	\$142,916	250*
49	United States Filter Corp.	\$3,235	(\$300)	135%	-	18,500	\$174,843	200
61	BT Office Products International Inc.	\$1,619	\$17	15%	18%	6,650	\$243,414	137
62	Eastman Kodak Co.	\$14,538	\$5	-9%	-100%	97,500	\$149,108	1,900*
67	United Stationers Inc.	\$2,558	\$2	11%	-93%	5,500	\$465,109	220
70	Cummins Engine Co. Inc.	\$5,625	\$212	7%	33%	26,300	\$213,878	—
73	Caterpillar Inc.	\$18,925	\$1,665	15%	22%	59,863	\$316,139	2,500
101	Leggett & Platt Inc.	\$2,909	\$208	18%	48%	26,000	\$111,892	110
114	Textron Inc.	\$10,544	\$558	14%	121%	64,000	\$164,750	900
116	Deere & Co.	\$12,617	\$960	13%	17%	34,400	\$366,779	1,200
120	Parker Hannifin Corp.	\$4,091	\$274	14%	14%	34,927	\$117,133	373
121	Duchossois Industries Inc.	\$1,250	-	-1%	-	6,000	\$208,333	26
123	Meritor Automotive Inc.	\$3,309	\$109	5%	-4%	16,000	\$206,813	223*
125	Newport News Shipbuilding Inc.	\$1,707	(\$48)	-9%	-	18,400	\$92,772	500
145	Case Corp.	\$5,796	\$403	12%	28%	18,300	\$316,721	560
155	Snap-on Inc.	\$1,672	\$150	13%	14%	11,700	\$142,923	100
157	Briggs & Stratton Corp.	\$1,316	\$62	2%	-33%	7,661	\$171,831	65
168	Sonoco Products Co.	\$2,848	\$3	2%	-98%	19,000	\$149,884	110
169	Ford Motor Co.	\$153,627	\$6,920	5%	56%	363,892	\$422,177	3,500
193	General Motors Corp.	\$166,445	\$6,698	5%	35%	608,000	\$273,758	1,200
214	Northrop Grumman Corp.	\$9,153	\$407	13%	74%	52,000	\$176,019	2,300
215	Bemis Co. Inc.	\$1,877	\$108	13%	6%	9,300	\$201,849	115
225	Chrysler Corp.	\$58,622	\$2,805	-5%	-21%	121,000	\$484,479	1,200
232	Essex International Inc.	\$1,701	\$84	28%	131%	5,100	\$333,588	89
239	Owens Corning	\$4,373	\$47	14%	-	24,000	\$182,208	120
247	York International Corp.	\$3,194	\$47	-1%	-68%	20,270	\$157,558	295*
252	Harley-Davidson Inc.	\$1,763	\$174	15%	5%	6,060	\$290,842	190
265	Toro Co.	\$1,051	\$35	13%	-4%	3,908	\$268,987	85
289	Navistar International Corp.	\$6,321	\$150	11%	131%	16,168	\$390,957	500
290	Lear Corp.	\$7,343	\$207	18%	36%	51,000	\$143,978	250
302	Gulfstream Aerospace Corp.	\$1,904	\$243	79%	417%	5,800	\$328,190	225
309	Armstrong World Industries Inc.	\$2,199	\$185	2%	19%	10,600	\$207,425	210*
317	Polaroid Corp.	\$2,146	(\$127)	-6%	-	10,011	\$214,404	209
319	Crown Cork & Seal Co. Inc.	\$8,495	\$294	2%	4%	40,985	\$207,261	500
320	EG & G Inc.	\$1,461	\$34	2%	-44%	14,000	\$104,343	400*
329	General Signal Corp.	\$1,955	\$130	-5%	-3%	9,900	\$197,434	250
338	Polaris Industries Inc.	\$1,048	\$65	-12%	5%	2,900	\$361,483	40
364	General Electric Co.	\$88,540	\$8,203	13%	13%	276,000	\$320,797	-
369	American Standard Cos. Inc.	\$6,008	\$96	3%	-	51,000	\$117,794	75
408	Sundstrand Corp.	\$1,752	\$183	15%	61%	10,400	\$168,462	200*
413	ITT Industries Inc.	\$8,777	\$108	1%	-51%	58,500	\$150,036	200
418	Gen Corp. Inc.	\$1,568	\$137	3%	226%	9,460	\$165,751	168
421	Anixter International Inc.	\$2,805	\$45	13%	25%	6,300	\$445,270	200
424	United Dominion Industries Ltd.	\$1,655	\$138	-12%	45%	11,000	\$150,427	110
439	Black & Decker Corp.	\$4,941	\$227	1%	-1%	28,600	\$172,745	200
440	Coltec Industries Inc.	\$1,315	\$95	13%	17%	9,100	\$144,495	12
449	Tyco International Ltd.	\$6,598	\$419	30%	35%	75,400	\$87,501	200
470	Valspar Corp.	\$1,017	\$66	18%	18%	3,200	\$317,906	25
477	Goodyear Tire & Rubber Co.	\$13,155	\$559	0%	449%	95,472	\$137,790	600
485	Nortek Inc.	\$1,134	\$21	17%	-4%	9,262	\$122,447	100
495	Cooper Tire & Rubber Co.	\$1,813	\$122	12%	13%	10,456	\$173,393	150*

* Worldwide IT organization

** Includes IT employees who are not part of central IT organization

Financial and total employee information provided by Hoover's Inc (www.hoovers.com). Figures are for most recent fiscal year. IT employee information from *InformationWeek* 500 qualifying survey.