

RANK 1996	RANK 1995	CII INDEX	COMPANY NAME	IS BUDGET 1996	IS BUDGET 1995	TOTAL EMPLOYEES	TOTAL IS EMPLOYEES
51	68	30753	Cigna Corp.	\$ 460,000,000	\$ 465,000,000	44,000	3,000
54	45	30184	Prudential Ins. Co. of America	\$ 1,260,700,000	\$ 812,846,712	92,000	7,060
86	101	24994	Marsh & McLennan Cos. Inc.*	\$ 115,043,164	\$ 64,186,861	26,000	846
111	170	21455	Travelers Inc.*	\$ 505,997,079	\$ 345,039,414	52,000	3,720
113	112	21209	Metropolitan Life Insurance Co.	\$ 313,000,000	----	41,000	2,950
119	145	20750	Temple-Inland Corp.*	\$ 105,574,980	----	15,000	776
145	193	18436	New York Life Insurance Co.*	\$ 509,231,457	----	15,000	3,743
150	177	18257	Aon Corp.*	\$ 105,748,904	\$ 102,708,662	18,000	777
159	178	17536	Johnson & Higgins*	\$ 33,045,579	\$ 17,976,058	8,400	300
175	162	16779	American International Group	\$ 64,000,000	\$ 58,000,000	37,000	1,800
209	207	14315	Alexander & Alexander Services	\$ 141,000,000	\$ 100,000,000	11,500	600
232	344	13193	Sammons Enterprises Inc.*	\$ 39,000,000	----	1,400	292
236	194	13039	Aetna Life and Casualty Co.*	\$ 395,997,714	\$ 500,000,000	41,000	2,911
250	149	12625	State Farm Insurance Cos.*	\$ 812,500,164	\$ 457,118,830	70,000	5,973
258	--	12454	John Alden Financial Corp.	\$ 74,300,000	----	3,200	464
272	354	11803	American General Corp.*	\$ 198,181,935	\$ 90,459,562	13,000	1,457
285	372	11470	Allmerica Financial Group	\$ 105,000,000	----	6,900	850
299	352	10672	Chubb Corp.*	\$ 185,799,485	\$ 106,697,810	8,000	1,000
312	386	10236	Guardian Industries Corp.	----	\$ 10,000,000	8,000	----
319	318	9974	St Paul Cos. Inc.	\$ 180,000,000	\$ 130,000,000	12,700	1,300
339	376	9341	Old Republic International Corp.*	\$ 51,746,997	\$ 31,374,014	4,700	380
389	--	8130	Associated Insurance Cos.*	\$ 107,138,375	----	----	788
401	439	7849	Equitable Life Assurance	\$ 125,000,000	\$ 121,459,853	7,000	700
404	426	7841	John Hancock Mutual Life Ins. Co.	\$ 183,000,000	----	16,000	1,000
407	383	7756	Liberty Mutual Group*	\$ 272,145,447	\$ 92,384,233	22,000	2,001
425	444	7321	Reliance Group Holdings Inc.*	\$ 88,670,381	\$ 56,936,642	9,500	652
453	294	6741	American Financial Group*	\$ 110,750,259	\$ 39,296,934	55,000	814
493	472	6271	USF&G Corp.*	\$ 105,544,467	\$ 100,000,000	6,300	776

\*IS numbers are *InformationWeek* estimates.

See stories starting on p. 44 for explanations of CII Index, IS budget estimates, and IS employee estimates.