

Retail

RANK '95	CI VALUE	COMPANY NAME	IS BUDGET	TOTAL EMPLOYEES	IS EMPLOYEES	REENGINEER %	CLIENT-SERVER %
●11	23720	Kmart Corp. •	\$184,688,571	334,000	1,122	NA	NA
★31	16463	Sears, Roebuck and Co. •	\$292,679,140	300,000	900	10	5
49	13717	Penn Traffic Co. •	\$18,091,609	28,500	110	NA	NA
●52	13325	Food Lion Inc.	\$29,500,000	65,000	130	5	50
★56	12588	Toys R Us Inc. •	\$47,000,000	55,000	289	NA	NA
★99	9905	JC Penney Co. Inc.	\$168,459,636	193,000	1,196	NA	NA
109	9357	Aramark Group Inc. •	\$28,019,468	NA	170	NA	NA
●117	9003	The Kroger Co. •	\$124,622,040	190,000	757	NA	NA
128	8448	Albertson's Inc. •	\$32,640,000	78,000	253	20	30
133	8252	Meijer Inc. •	\$23,069,109	60,000	140	NA	NA
175	6771	Publix Super Markets Inc.	\$41,000,000	82,000	249	NA	NA
190	6195	Avnet Inc. •	\$19,258,635	8,000	117	NA	NA
213	5658	Loews Corp.	\$25,000,000	30,000	200	0	5
243	5180	Safeway Inc.	\$95,000,000	105,900	450	25	2
246	5031	Federated Department Stores Inc. •	\$45,139,461	67,300	274	NA	NA
262	4777	McKesson Corp. •	\$116,744,690	14,500	849	NA	NA
266	4674	Melville Corp. •	\$61,260,697	111,082	372	NA	NA
275	4610	May Department Stores Co. •	\$66,346,757	113,000	403	NA	NA
★277	4599	Wal-Mart Stores Inc.	\$452,000,000	622,000	1,150	85	50
330	4070	Dayton Hudson Corp.	\$68,000,000	174,000	703	NA	NA
360	3664	Winn-Dixie Stores Inc. •	\$60,153,380	NA	366	NA	NA
377	3507	American Stores Co.	NA	118,000	NA	NA	NA
382	3393	TGI Friday's	\$4,500,000	14,000	71	24	15
403	3235	Payless Cashways Inc. •	\$30,674,323	18,100	118	NA	NA
427	3096	The Limited Inc. •	\$39,738,575	105,600	241	NA	NA
434	3011	Montgomery Ward & Co. Inc.	\$43,500,000	51,350	385	NA	NA
488	2638	Woolworth Corp. •	\$77,537,062	119,000	603	NA	NA

- ★ = Denotes InformationWeek leader in information technology usage
- = Found by InformationWeek and MIT to be best at using IT to improve corporate productivity
- = Numbers are InformationWeek estimates

Footnote: See stories starting on p. 34 for explanations on CI value, IS budget estimates, and IS employee estimates. Percentage (%) of reengineering and % of client-server are the percentage of a company's IS budget spent on reengineering and client-server.