

# Aerospace/Engineering

RANK '95	CI VALUE	COMPANY NAME	IS BUDGET	TOTAL EMPLOYEES	IS EMPLOYEES	REENGINEER %	CLIENT-SERVER %
★6	28381	Lockheed Martin Corp. •	\$111,721,100	35,000	3,000	NA	NA
★9	25026	AlliedSignal Inc.	\$233,412,542	NA	1,759	NA	NA
★●19	18959	Rockwell International Corp	\$385,000,000	75,000	1,960	3	3
21	18721	United Technologies Corp.	\$650,022,130	168,600	2,500	NA	NA
24	17681	Textron Inc.	\$294,000,000	56,000	280	5	1
●32	16067	Eaton Corp.	\$162,000,000	52,000	942	15	26
34	15321	TRW Inc.	\$19,500,000	68,000	1,000	NA	60
54	13171	Teledyne Inc. •	\$43,542,903	21,000	328	NA	NA
70	11632	Dana Corp.	NA	36,000	NA	70	50
★●72	11590	Northrop Grumman Corp.	\$320,000,000	40,000	2,000	2	21
87	10305	Boeing Co. •	\$861,860,941	123,000	9,911	NA	NA
124	8665	McDonnell Douglas Corp. •	\$239,950,351	70,016	1,808	NA	NA
183	6420	GenCorp Inc.	\$21,000,000	13,000	211	30	5
238	5256	Coltec Industries Inc. •	\$24,166,220	10,700	182	NA	NA
255	4892	Paccar Inc. •	\$78,034,855	11,800	588	NA	NA
264	4742	Echlin Inc.	\$36,000,000	18,000	325	NA	40
284	4539	Gates Corp. •	\$24,402,965	15,000	184	NA	NA
288	4490	Navistar International Corp.	92,000,000	13,612	500	NA	NA
★379	3455	Thiokol Corp.	\$38,500,000	8,582	270	15	40
388	3354	Danaher Corp.	NA	7,300	169	NA	NA
408	3212	Ametek Inc.	\$10,000,000	6,000	100	NA	25
453	2890	Crane Co. •	\$30,121,272	8,700	227	NA	NA
474	2746	General Dynamics Corp. •	\$55,689,752	30,500	420	NA	NA

- ★ = Denotes InformationWeek leader in information technology usage
- = Found by InformationWeek and MIT to be best at using IT to improve corporate productivity
- = Numbers are InformationWeek estimates

Footnote: See stories starting on p. 34 for explanations on CI value, IS budget estimates, and IS employee estimates. Percentage (%) of reengineering and % of client-server are the percentage of a company's IS budget spent on reengineering and client-server.