

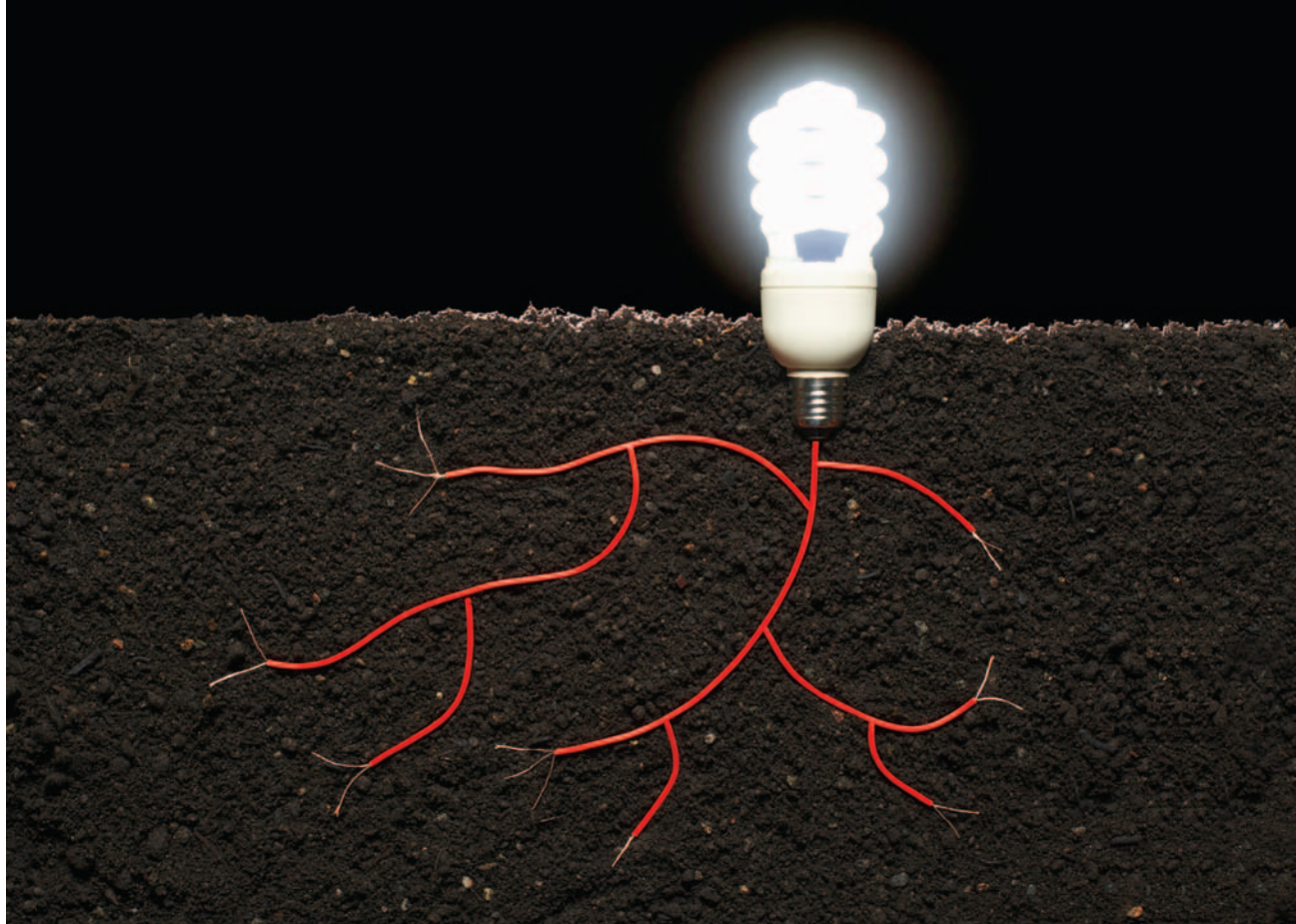
250

Top Innovators

InformationWeek's 20th annual ranking of the leading users of business technology

RANK	COMPANY	REVENUE IN MILLIONS	HIGHEST-RANKING IT EXECUTIVE	INDUSTRY
1	National Semiconductor Corp. www.national.com Santa Clara, Calif.	\$1,890	Ulrich Seif Sr. VP of Supply Chain Services & CIO	Electronics
2	Hilton Hotels Corp. www.hiltonworldwide.com Beverly Hills, Calif.	\$8,090	Tim Harvey Exec. VP of Shared Brands & CIO	Hospitality & Travel
3	Highmark Inc. www.highmark.com Pittsburgh, Pa.	\$12,400	Tom Tabor Sr. VP & CIO	Insurance
4	Fiserv Inc. www.fiserv.com Brookfield, Wis.	\$3,922	Richard K. Jones Exec. VP & CIO	Banking & Financial Services
5	Unum Group www.unum.com Chattanooga, Tenn.	\$6,280	Kathy Owen Sr. VP & CIO	Insurance
6	Southwire Co. www.southwire.com Carrollton, Ga.	\$4,600	Phil Tuggle Sr. VP of IT Services	Manufacturing
7	Advocate Health Care www.advocatehealth.com Oak Brook, Ill.	\$3,349	Bruce D. Smith Sr. VP & CIO	Health Care & Medical
8	PC Connection Inc. www.pcconnection.com Merrimack, N.H.	\$1,785	Jack Ferguson Exec. VP, Treasurer, & CFO	Retail: Specialty Merchandising
9	Principal Financial Group Inc. www.principal.com Des Moines, Iowa	\$11,250	Gary Scholten Sr. VP & CIO	Banking & Financial Services
10	Pinnacle West Capital Corp. www.pinnaclewest.com Phoenix, Ariz.	\$3,524	Denny Brown VP & CIO	Energy & Utilities
11	Morrison & Foerster LLP www.mfo.com San Francisco, Calif.	-	Neeraj Rajpal CIO	Consulting & Business Services
12	Northern Trust Corp. www.northerntrust.com Chicago, Ill.	\$3,572	Nirup Krishnamurthy CTO	Banking & Financial Services
13	Harrah's Entertainment Inc. www.harrah.com Las Vegas, Nev.	\$10,825	Tim Stanley Sr. VP of Inno., Gaming, & Tech. & CIO	Media & Entertainment
14	NetApp www.netapp.com Sunnyvale, Calif.	\$3,303	Marina Levinson Sr. VP & CIO	Information Technology
15	Sybase Inc. www.sybase.com Dublin, Calif.	\$1,026	Jim Swartz VP & CIO	Information Technology
16	Baylor Health Care System www.baylorhealth.com Dallas, Texas	\$2,933	David S. Muntz Sr. VP & CIO	Health Care & Medical
17	Constellation Energy Group Inc. www.constellation.com Baltimore, Md.	\$21,193	Beth S. Perlman Sr. VP, CAO & CIO	Energy & Utilities
18	FedEx Corp. www.fedex.com Memphis, Tenn.	\$37,953	Robert B. Carter Exec. VP & CIO	Logistics & Transportation
19	E.&J. Gallo Winery www.gallo.com Modesto, Calif.	-	Kent Kushar VP & CIO	Consumer Goods
20	Motorola Inc. www.motorola.com Schaumburg, Ill.	\$36,622	Leslie Jones Sr. VP & CIO	Manufacturing
21	Volt Information Sciences Inc. www.volt.com New York, N.Y.	\$2,353	Denise Aveline CIO	Consulting & Business Services
22	Teradata Corp. www.teradata.com Miamisburg, Ohio	\$1,705	Diana Bolden CIO	Information Technology
23	Del Monte Foods Co. www.delmonte.com San Francisco, Calif.	\$3,737	Marc Brown Sr. VP Corporate Service Center & CIO	Consumer Goods
24	Southern Union Co. www.sug.com Houston, Texas	\$2,617	Steve Hotte Sr. VP & CIO	Energy & Utilities
25	PricewaterhouseCoopers LLP www.pwc.com New York, N.Y.	\$25,150	Stuart W. Fulton U.S. CIO	Consulting & Business Services

Financial data is from public sources and company supplied. Revenue is for latest fiscal year.
Dashes indicate companies requesting financial data not be disclosed or where highest-ranking IT executive not known.



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26	Maritz Inc. www.maritz.com Fenton, Mo.	\$1,450	Gil Hoffman Sr. VP & CIO	Consulting & Business Services
27	XO Communications www.xo.com Herndon, Va.	\$1,428	Robert L. Geller Sr. VP & CIO	Telecommunications
28	Capital BlueCross www.capbluecross.com Harrisburg, Pa.	\$1,895	Kent Whiting VP of IT	Insurance
29	Acuity, A Mutual Insurance Co. www.acuity.com Sheboygan, Wis.	\$810	Neal Ruffalo VP of Enterprise Technology & CIO	Insurance
30	Harleysville Group Inc. www.harleysvillegroup.com Harleysville, Pa.	\$1,300	Akhil Tripathi Sr. VP & CIO	Insurance
31	Foundry Networks Inc. www.foundrynet.com Santa Clara, Calif.	\$607	David Riley CIO	Information Technology
32	Western Corporate Federal Credit Union (WesCorp) www.wescorp.org San Dimas, Calif.	-	Christopher Barber Sr. VP & CIO	Banking & Financial Services
33	Vanguard Group Inc. www.vanguard.com Malvern, Pa.	\$2,100	Paul Heller Managing Director & CIO	Banking & Financial Services
34	Eaton Corp. www.eaton.com Cleveland, Ohio	\$13,003	William W. Blausey Jr. Sr. VP & CIO	Manufacturing
35	Assurant Health www.assurant.com Milwaukee, Wis.	\$2,100	Lance Wilson Sr. VP & CIO	Insurance
36	Ameren Corp. www.ameren.com St. Louis, Mo.	\$8,000	Charles A. Bremer VP of Ameren Services Center & IT	Energy & Utilities
37	General Motors Corp. www.gm.com Detroit, Mich.	\$181,122	Ralph J. Szygenda Group VP & CIO	Automotive
38	Schwan Food Co. www.theschwanfoodcompany.com Marshall, Minn.	\$3,500	Kathleen McNulty Sr. VP of IS & CIO	Consumer Goods
39	Mitsubishi Motors North America Inc. www.mitsubishicars.com Cypress, Calif.	\$25,700	Tony Romero Sr. VP & CIO	Automotive
40	Lubrizol Corp. www.lubrizol.com Wickliffe, Ohio	\$4,499	Patrick Saunier VP of Information Sol. & Bus. Processes	Chemicals
41	Bank of New York Mellon www.bnymellon.com New York, N.Y.	\$11,331	Kurt Woetzel Sr. Exec. VP & CIO	Banking & Financial Services
42	Evanston Northwestern Healthcare www.enh.org Evanston, Ill.	-	Tom Smith CIO	Health Care & Medical
43	Mutual of Omaha Insurance Co. www.mutualofomaha.com Omaha, Neb.	\$4,200	Mike Weekly CIO	Insurance
44	Amedisys Inc. www.amedisys.com Baton Rouge, La.	\$698	Alice Ann Schwartz CIO & Sr. VP of Clinical Operations	Health Care & Medical
45	Ernst & Young LLP www.ey.com New York, N.Y.	\$21,160	Andrew L. Walsh CIO	Consulting & Business Services
46	Atmos Energy Corp. www.atmosenergy.com Dallas, Texas	\$5,950	Rich Gius VP & CIO	Energy & Utilities
47	Embarq www.embarq.com Overland Park, Kan.	\$6,370	Vercie Lark CIO	Telecommunications
48	Kindred Healthcare Inc. www.kindredhealthcare.com Louisville, Ky.	\$4,220	Rick Chapman Exec. VP, CIO, & Chief Admin. Officer	Health Care & Medical
49	University of Pittsburgh Medical Center (UPMC) www.upmc.edu Pittsburgh, Pa.	\$6,800	Dan S. Drawbaugh Sr. VP & CIO	Health Care & Medical
50	Progress Energy www.progress-energy.com Raleigh, N.C.	\$9,200	Dede Ramoneda CIO & VP IT	Energy & Utilities

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51	Scottrade Inc. www.scottrade.com St. Louis, Mo.	\$1,030	Ian Patterson CIO	Banking & Financial Services
52	Accenture www.accenture.com New York, N.Y.	\$19,700	Frank Modruson CIO	Consulting & Business Services
53	Arch Chemicals Inc. www.archchemicals.com Norwalk, Conn.	\$1,488	Al Schmidt CIO	Chemicals
54	CDW Corp. www.cdw.com Vernon Hills, Ill.	\$8,145	Jon Stevens Sr. VP & CIO	Retail: Specialty Merchandising
55	Avnet Inc. www.avnet.com Phoenix, Ariz.	\$17,953	Steve Phillips Sr. VP & CIO	Distribution
56	Pacific Gas & Electric Co. www.pge.com San Francisco, Calif.	\$13,237	Patricia Lawicki Sr. VP & CIO	Energy & Utilities
57	Intergraph Corp. www.intergraph.com Huntsville, Ala.	-	Bill Johnson VP of Global IT	Information Technology
58	Texas Health Resources www.texashealth.org Arlington, Texas	\$2,200	Ed Marx CIO	Health Care & Medical
59	Premiere Global Services Inc. www.premiereglobal.com Atlanta, Ga.	\$560	David Guthrie Exec. VP & CTO	Consulting & Business Services
60	PNC Financial Services Group Inc. www.pnc.com Pittsburgh, Pa.	\$10,088	Anuj Dhandra CIO	Banking & Financial Services
61	Standard Register Co. www.standardregister.com Dayton, Ohio	\$865	Joanne Cummins VP of Technology	Manufacturing
62	State Street Corp. www.statestreet.com Boston, Mass.	\$8,336	Chris Perretta Exec. VP & CIO	Banking & Financial Services
63	Waste Management Inc. www.wm.com Houston, Texas	\$13,310	Lynn M. Caddell Sr. VP & CIO	Logistics & Transportation
64	BearingPoint Inc. www.bearingpoint.com McLean, Va.	\$3,456	Eric Goldfarb Exec. VP & CIO	Consulting & Business Services
65	Smith International Inc. www.smith.com Houston, Texas	\$8,764	Jim Stanley CIO	Manufacturing
66	UniGroup Inc. www.unigroupinc.com Fenton, Mo.	\$2,300	Randall C. Poppell Sr. VP of Strategic Planning & CIO	Logistics & Transportation
67	Air Products & Chemicals Inc. www.airproducts.com Allentown, Pa.	\$10,038	Richard Boocock VP Global IT & CIO	Chemicals
68	Qualcomm Inc. www.qualcomm.com San Diego, Calif.	\$8,871	Norm Fjeldheim Sr. VP & CIO	Telecommunications
69	Wheels Inc. www.wheels.com Des Plaines, Ill.	\$1,900	Steven Loos VP of IT & CIO	Consulting & Business Services
70	CNA Financial Corp. www.cna.com Chicago, Ill.	\$9,900	John Golden Exec. VP & CIO	Insurance
71	Verizon Communications Inc. www.verizon.com New York, N.Y.	\$93,469	Shaygan Kheradpir Exec. VP & CIO	Telecommunications
72	Con-way Inc. www.con-way.com San Mateo, Calif.	\$4,390	Jacquelyn Barretta VP & CIO	Logistics & Transportation
73	T-Mobile USA Inc. www.t-mobile.com Bellevue, Wash.	\$19,300	Robert Strickland Sr. VP & CIO	Telecommunications
74	Wells Fargo & Co. www.wellsfargo.com San Francisco, Calif.	\$39,400	Avid Modjtabai Exec. VP & CIO	Banking & Financial Services
75	Monsanto Co. www.monsanto.com St. Louis, Mo.	\$8,600	Mark Showers CIO	Chemicals
76	PHH Arval www.phnarval.com Sparks, Md.	\$1,860	Dave Zuidema Sr. VP & CIO	Consulting & Business Services
77	Sabre Holdings www.sabre-holdings.com Southlake, Texas	-	Barry Vandevier CIO	Hospitality & Travel
78	Travelport GDS www.travelportgds.com Atlanta, Ga.	\$2,780	Sue Powers CIO	Hospitality & Travel
79	Allstate Insurance Co. www.allstate.com Northbrook, Ill.	\$36,769	Catherine S. Brune Sr. VP & CIO	Insurance
80	Federal Signal Corp. www.federalisignal.com Oak Brook, Ill.	\$1,300	Michael K. Wons VP & CIO	Manufacturing
81	Ryder System Inc. www.ryder.com Miami, Fla.	\$6,566	Kevin N. Bott Sr. VP & CIO	Logistics & Transportation
82	Ricoh Corp. www.ricoh-usa.com West Caldwell, N.J.	\$3,100	Sean Magee Sr. VP of IT	Consulting & Business Services
83	Erickson Retirement Communities www.erickson.com Baltimore, Md.	\$1,300	John Lambeth Sr. VP & CIO	Health Care & Medical
84	Gilbane Building Co. www.gilbaneco.com Providence, R.I.	\$3,200	Jonathan W. Rider VP & CIO	Construction & Engineering
85	Sirva Inc. www.sirva.com Westmont, Ill.	\$3,970	Erik Keller CIO	Logistics & Transportation
86	Roche Diagnostics Corp. www.roche.com Indianapolis, Ind.	\$845	Kurt Seiler VP, Roche Diagnostics IT, North America	Biotechnology & Pharmaceuticals
87	Hewlett-Packard Co. www.hp.com Palo Alto, Calif.	\$104,300	Randy Mott Exec. VP & CIO	Information Technology
88	Wyeth www.wyeth.com Madison, N.J.	\$22,399	Jeffrey E. Keisling VP & CIO	Biotechnology & Pharmaceuticals
89	Sprint Nextel Corp. www.sprint.com Overland Park, Kan.	\$40,146	Kathy A. Walker Chief Information & Network Officer	Telecommunications
90	Intermountain Healthcare Inc. www.intermountainhealthcare.org Salt Lake City, Utah	\$3,593	Marc Probst VP of IS & CIO	Health Care & Medical
91	Quest Diagnostics Inc. www.questdiagnostics.com Madison, N.J.	\$6,705	Mary Hall Gregg VP & CIO	Health Care & Medical
92	Eli Lilly & Co. www.lilly.com Indianapolis, Ind.	\$18,706	Michael Heim VP of IT & CIO	Biotechnology & Pharmaceuticals
93	Rent-A-Center Inc. www.rentacenter.com Plano, Texas	\$2,910	Tony Fuller Sr. VP of IT & CIO	Retail: Specialty Merchandising
94	Tata Consultancy Services Ltd. www.tcs.com New York, N.Y.	\$5,700	S. Ramadorai CEO & Managing Director	Information Technology
95	Microsoft Corp. www.microsoft.com Redmond, Wash.	\$60,420	Tony Scott CIO & Corporate VP	Information Technology
96	Synovus Financial Corp. www.synovus.com Columbus, Ga.	\$2,627	Lee Lee James Vice Chairman	Banking & Financial Services
97	Knight Transportation Inc. www.knighttrans.com Phoenix, Ariz.	\$714	Cory Staheli VP of IS	Logistics & Transportation
98	Landstar System Inc. www.landstar.com Jacksonville, Fla.	\$2,493	Larry S. Thomas VP & CIO	Logistics & Transportation
99	MGM Mirage www.mgmmirage.com Las Vegas, Nev.	\$7,692	Myrna Soto VP, IT Governance, & CISO (Interim CIO)	Hospitality & Travel
100	Washington Mutual Inc. www.wamu.com Seattle, Wash.	\$26,523	Debora Horvath Exec. VP & CIO	Banking & Financial Services

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101	SAS Institute Inc. www.sas.com Cary, N.C.	\$2,150	Suzanne Gordon CIO	Information Technology
102	Delphi Corp. www.delphi.com Troy, Mich.	\$26,200	Bette Walker VP & CIO	Automotive
103	R.R. Donnelley & Sons Co. www.rrdonnelley.com Chicago, Ill.	\$11,790	Ken O'Brien Exec. VP & CIO	Media & Entertainment
104	Mentor Graphics Corp. www.mentor.com Wilsonville, Ore.	\$880	Ananthan Thandri VP & CIO	Electronics
105	Procter & Gamble Co. www.pg.com Cincinnati, Ohio	\$76,476	Filippo Passerini President, Global Business Services & CIO	Consumer Goods
106	Deere & Co. www.deere.com Moline, Ill.	\$24,100	James Jabanoski VP of IT	Manufacturing
107	T. Rowe Price Group Inc. www.troweprice.com Baltimore, Md.	\$2,233	James S. Mazarakis CTO	Banking & Financial Services
108	Continental Airlines Inc. www.continental.com Houston, Texas	\$14,232	Ron Anderson-Lehman Sr. VP & CIO	Logistics & Transportation
109	Swinerton Inc. www.swinerton.com San Francisco, Calif.	\$1,900	Lawrence F. Mathews Director of IT & VP	Construction & Engineering
110	Automotive Resources International www.ariffleet.com Mt. Laurel, N.J.	-	Carl Ortell Exec. VP & CFO	Automotive
111	Coca-Cola Enterprises Inc. www.cokecce.com Atlanta, Ga.	\$21,000	Esat Sezer Sr. VP & CIO	Consumer Goods
112	WinWholesale Inc. www.winwholesale.com Dayton, Ohio	-	Steve Hangen CIO	Distribution
113	Grange Insurance Co. www.grangeinsurance.com Columbus, Ohio	\$1,314	Michael C. Fergang VP & CIO	Insurance
114	PPG Industries www.ppg.com Pittsburgh, Pa.	\$11,206	Werner Baer VP of IT	Manufacturing
115	Convergys Corp. www.convergys.com Cincinnati, Ohio	\$2,844	Jim Goetz CIO	Consulting & Business Services
116	Genworth Financial www.genworth.com Richmond, Va.	\$11,125	Scott McKay CIO & Sr. VP of Operations & Quality	Insurance
117	Emerson www.emerson.com St. Louis, Mo.	\$22,600	Stephen C. Hassell VP & CIO	Manufacturing
118	Cincinnati Children's Hospital Medical Center www.cincinnatichildrens.org Cincinnati, Ohio	\$1,159	Marianne F. James VP of Information Services & CIO	Health Care & Medical
119	Delta Air Lines Inc. www.delta.com Atlanta, Ga.	\$19,154	Mary Ann Green VP of Airline Operations Systems	Hospitality & Travel
120	Applied Materials Inc. www.appliedmaterials.com Santa Clara, Calif.	\$9,735	Ron L. Kifer Group VP & CIO	Electronics
121	Orbital Sciences Corp. www.orbital.com Dulles, Va.	\$1,100	Ken Bell Sr. VP & CIO	Manufacturing
122	Newmark Knight Frank www.newmarkkt.com New York, N.Y.	-	Ian M. Marlow CIO, President & CEO Global Mgmt. Svcs.	Consulting & Business Services
123	EDS Corp. www.eds.com Plano, Texas	\$22,134	Ron Rittenmeyer Chairman, President, & CEO	Consulting & Business Services
124	Paccar Inc. www.paccar.com Bellevue, Wash.	\$15,222	Janice Skredsvig VP & CIO	Automotive
125	Flextronics International Ltd. www.flextronics.com San Jose, Calif.	\$27,558	David Smoley Sr. VP & CIO	Electronics
126	Parsons Corp. www.parsons.com Pasadena, Calif.	\$3,200	Doug Philbin CIO	Construction & Engineering
127	AmerisourceBergen Corp. www.amerisourcebergen.com Chesterbrook, Pa.	\$62,000	Thomas H. Murphy Sr. VP & CIO	Distribution
128	Lamar Advertising Co. www.lamar.com Baton Rouge, La.	\$1,210	Ed Nettles VP & Dir. of IT	Consulting & Business Services
129	JM Family Enterprises Inc. www.jmfamily.com Deerfield Beach, Fla.	-	Ken Yerves Exec. VP, CIO, & CAO	Automotive
130	Marriott International Inc. www.marriott.com Bethesda, Md.	\$13,000	Carl Wilson Exec. VP & CIO	Hospitality & Travel
131	Corporate Express US Inc. www.cexp.com Broomfield, Colo.	\$8,000	Charles Hunsinger CIO	Distribution
132	Henry Schein Inc. www.henryschein.com Melville, N.Y.	\$5,920	James Harding Sr. VP & CTO	Health Care & Medical
133	United States Steel Corp. www.ussteel.com Pittsburgh, Pa.	\$16,873	Eugene P. Trudell VP, Business Services	Metals & Natural Resources
134	Ogilvy & Mather Worldwide www.ogilvy.com New York, N.Y.	-	Atefeh Riazzi CIO & Sr. Partner	Consulting & Business Services
135	Exelon Corp. www.exeloncorp.com Chicago, Ill.	\$18,916	Daniel C. Hill Sr. VP & CIO	Energy & Utilities
136	Alcatel-Lucent www.alcatel-lucent.com Murray Hill, N.J.	\$25,982	Elizabeth Hackenson Sr. VP & CIO	Manufacturing
137	DTE Energy Co. www.dteenergy.com Detroit, Mich.	\$8,506	Lynne Ellyn Sr. VP & CIO	Energy & Utilities
138	Kimberly-Clark Corp. www.kimberly-clark.com Irving, Texas	\$18,300	Ramón Baez VP of IT Services & CIO	Consumer Goods
139	Textron Inc. www.textron.com Providence, R.I.	\$13,225	Ken Bohlen Exec. VP of Innovation & Technology	Manufacturing
140	Genuine Parts Co. www.genpt.com Atlanta, Ga.	\$10,843	Charlie A. Chesnut Sr. VP of IT & Process Improvement	Distribution
141	Iron Mountain Inc. www.ironmountain.com Boston, Mass.	\$2,730	Bill Brown Sr. VP of IT Infrastructure Services	Consulting & Business Services
142	Automatic Data Processing Inc. www.adp.com Roseland, N.J.	\$7,800	Mike Capone CIO	Consulting & Business Services
143	PacificCorp www.pacificorp.com Portland, Ore.	\$4,258	Nancy Kent and Terry Payne Managing Directors	Energy & Utilities
144	Discover Financial Services www.discovercard.com Riverwoods, Ill.	\$5,100	Diane Offereins Exec. VP, CTO & Pulse Network	Banking & Financial Services
145	Capgemini Group www.capgemini.com New York, N.Y.	\$12,000	Josh McArthur CIO	Consulting & Business Services
146	Arrow Electronics Inc. www.arrow.com Melville, N.Y.	\$15,985	Vincent Melvin VP & CIO	Distribution
147	ABM Industries Inc. www.abm.com New York, N.Y.	\$2,843	Cathie Beadel VP & CIO	Consulting & Business Services
148	Jones Apparel Group Inc. www.jny.com New York, N.Y.	\$3,900	Norm Veit Exec. VP of IT	Consumer Goods
149	LP Building Products www.lpcorp.com Nashville, Tenn.	\$1,705	Jeff Duncan VP, CIO & Director of Technology	Manufacturing
150	Norton Healthcare Inc. www.nortonhealthcare.com Louisville, Ky.	-	Joseph DeVenuto VP, Information Services & CIO	Health Care & Medical

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151	Xerox Corp. www.xerox.com Norwalk, Conn.	\$17,228	John McDermott CIO	Consulting & Business Services
152	Prudential Financial Inc. www.prudential.com Newark, N.J.	\$34,640	Barbara Koster CIO	Banking & Financial Services
153	Juniper Networks Inc. www.juniper.net Sunnyvale, Calif.	\$2,836	Michele Goins CIO	Information Technology
154	Polycom Inc. www.polycom.com Pleasanton, Calif.	\$930	Glenn Noga CIO	Information Technology
155	KI www.ki.com Green Bay, Wis.	-	Vicki Petit VP of Information Services	Manufacturing
156	Littelfuse Inc. www.littelfuse.com Des Plaines, Ill.	\$536	Ed Earl CIO	Electronics
157	Graybar Electric Co. Inc. www.graybar.com St. Louis, Mo.	\$5,258	Steven Becker VP & CIO	Distribution
158	Fair Isaac Corp. www.fairisaac.com Minneapolis, Minn.	\$822	Christopher Rence VP & CIO	Banking & Financial Services
159	McGraw-Hill Co. Inc. www.mcgraw-hill.com New York, N.Y.	\$6,800	Bruce Marcus Exec. VP & CIO	Media & Entertainment
160	Equifax Inc. www.equifax.com Atlanta, Ga.	\$1,843	Robert J. Webb CIO	Banking & Financial Services
161	Horizon Blue Cross Blue Shield of New Jersey www.horizon-bcbsnj.com Newark, N.J.	-	Mark Barnard Sr. VP & CIO	Health Care & Medical
162	HCA Inc. www.hcahealthcare.com Nashville, Tenn.	-	Noel Brown Williams Sr. VP & CIO	Health Care & Medical
163	Carolinas HealthCare System www.carolinashealthcare.org Charlotte, N.C.	\$2,505	Craig Richardville CIO	Health Care & Medical
164	BNSF Railway Co. Inc. www.bnsf.com Fort Worth, Texas	\$15,800	Jo-ann Olsovsky VP of Technology Services & CIO	Logistics & Transportation
165	Harris Corp. www.harris.com Melbourne, Fla.	\$5,300	William H. Miller VP & CIO	Manufacturing
166	Dow Chemical Co. www.dow.com Midland, Mich.	\$53,513	David Kepler CIO	Chemicals
167	USEC Inc. www.usec.com Bethesda, Md.	\$1,928	David W. Vordick CIO	Energy & Utilities
168	Aflac www.aflac.com Columbus, Ga.	\$15,393	Gerald Shields Sr. VP & CIO, U.S.	Insurance
169	Navy Federal Credit Union www.navyfcu.org Vienna, Va.	-	Ardin Goss CIO	Banking & Financial Services
170	CME Group (A CME/Chicago Board of Trade Co.) www.cmegroup.com Chicago, Ill.	\$1,760	Kevin Kometer Managing Director & CIO	Banking & Financial Services
171	The Progressive Group of Insurance Cos. www.progressive.com Mayfield Village, Ohio	\$14,700	Raymond Voelker CIO	Insurance
172	Sutter Health www.sutterhealth.org Sacramento, Calif.	-	Jon Manis VP & CIO	Health Care & Medical
173	Blue Cross Blue Shield of North Carolina www.bcbsnc.com Durham, N.C.	\$4,750	John Sternbergh Sr. VP & CIO	Insurance
174	Quixtar Inc. www.quixtar.com Ada, Mich.	\$1,070	Heather Anderson CIO	Consumer Goods
175	New York Times Co. www.nytimes.com New York, N.Y.	\$3,195	David Thurm VP & CIO	Media & Entertainment
176	Sempra Energy www.sempra.com San Diego, Calif.	\$11,438	J. Chris Baker VP of IT & CITO	Energy & Utilities
177	Level 3 Communications Inc. www.level3.com Broomfield, Colo.	\$4,300	Kevin Hart CIO	Telecommunications
178	Tyson Foods Inc. www.tyson.com Springdale, Ark.	\$27,000	Gary Cooper Sr. VP & CIO	Consumer Goods
179	Skanska U.S.A. Building Inc. www.skanska.com Parsippany, N.J.	\$4,000	Kevin Hutchinson Sr. VP of IT	Construction & Engineering
180	YRC Worldwide Inc. www.yrcw.com Overland Park, Kan.	\$9,621	Michael Rapken Exec. VP & CIO	Logistics & Transportation
181	Southern Co. www.southernco.com Atlanta, Ga.	\$15,353	Rebecca A. Bialock Sr. VP & CIO	Energy & Utilities
182	Raytheon Co. www.raytheon.com Waltham, Mass.	\$21,301	Rebecca R. Rhoads VP & CIO	Electronics
183	CH2M HILL Cos. Ltd. www.ch2m.com Englewood, Colo.	-	Robert Bullock CIO	Construction & Engineering
184	CRST International Inc. www.crst.com Cedar Rapids, Iowa	-	Steve Hannah VP of IT	Logistics & Transportation
185	Bowne & Co. Inc. www.bowne.com New York, N.Y.	\$851	Elaine S. Beitler Sr. VP, Manufacturing, Bus. Integ. & CIO	Consulting & Business Services
186	World Kitchen LLC www.worldkitchen.com Rosemont, Ill.	-	Joseph T. Mallof President & CEO	Consumer Goods
187	ChoicePoint www.choicepoint.com Alpharetta, Ga.	\$982	Martin (Marty) Smith CIO & CTO	Consulting & Business Services
188	Arkansas Blue Cross Blue Shield www.arkbluecross.com Little Rock, Ark.	\$1,075	Joseph S. Smith Sr. VP & CIO	Insurance
189	OneAmerica Financial Partners www.oneamerica.com Indianapolis, Ind.	-	Emet Talley VP of Systems & CIO	Insurance
190	Arch Coal Inc. www.archcoal.com St. Louis, Mo.	\$2,500	Michael T. Abbene VP & CIO	Metals & Natural Resources
191	Emcor Group Inc. www.emcorgroup.com Norwalk, Conn.	\$6,000	Joseph A. Puglisi VP & CIO	Construction & Engineering
192	Cigna Corp. www.cigna.com Philadelphia, Pa.	\$17,623	Michael Woeller Exec. VP & CIO	Insurance
193	Occidental Petroleum Corp. www.oxy.com Los Angeles, Calif.	\$18,800	Donald L. Moore VP of IT & CIO	Energy & Utilities
194	Capital One Financial Corp. www.capitalone.com McLean, Va.	\$14,600	Robert Alexander Exec. VP, CIO & Head of Ent. Cust. Mgmt.	Banking & Financial Services
195	Spiegel Brands Inc. www.spiegel.com New York, N.Y.	-	Tom Scott Sr. VP of Operations & CIO	Retail: Specialty Merchandising
196	Alaska Airlines www.alaskaair.com Seattle, Wash.	\$3,507	Robert M. Reeder Sr. VP & CIO	Logistics & Transportation
197	Northrop Grumman Corp. www.northropgrumman.com Los Angeles, Calif.	\$32,018	Todd Norwood VP & CIO	Manufacturing
198	Clayton Homes Inc. www.clayton.net Maryville, Tenn.	\$3,600	Ralph Warchol VP & CIO	Construction & Engineering
199	Southwest Airlines Co. www.southwest.com Dallas, Texas	\$9,861	Jan Marshall CIO	Logistics & Transportation
200	Valmont Industries Inc. www.valmont.com Omaha, Neb.	\$1,500	Steve Branscombe VP of IT	Manufacturing

RANK	COMPANY	REVENUE IN MILLIONS	HIGHEST-RANKING IT EXECUTIVE	INDUSTRY
201	Securian Financial Group Inc. www.securian.com St. Paul, Minn.	\$2,852	Jean Delaney Nelson Sr. VP & CIO	Insurance
202	ABF Freight System Inc. www.abf.com Fort Smith, Ark.	\$1,709	Dave Cogswell President	Logistics & Transportation
203	Global Crossing Ltd. www.globalcrossing.com Florham Park, N.J.	\$2,261	Michael Vannest Sr. VP Global Information Systems	Telecommunications
204	Foley & Lardner LLP www.foley.com Milwaukee, Wis.	\$722	Douglas D. Caddell CIO	Consulting & Business Services
205	International Business Machines Corp. www.ibm.com Armonk, N.Y.	\$98,786	Mark J. Hennessy VP & CIO	Information Technology
206	Salvation Army U.S.A. Western Territory www.salvationarmy.usawest.org Long Beach, Calif.	\$993	Clarence White CIO & IT Secretary	Consulting & Business Services
207	UPS Inc. www.ups.com Atlanta, Ga.	\$49,692	Dave Barnes Sr. VP & CIO	Logistics & Transportation
208	EMC Corp. www.emc.com Hopkinton, Mass.	\$13,230	Mark Quigley Sr. VP & CIO	Information Technology
209	Parker Hannifin Corp. www.parker.com Cleveland, Ohio	\$12,146	William G. Eline VP & CIO	Manufacturing
210	Heartland Payment Systems Inc. www.heartlandpaymentsystems.com Princeton, N.J.	\$1,314	Alan Sims CTO	Banking & Financial Services
211	Pacific Northwest National Laboratory www.pnl.gov Richland, Wash.	\$761	Jerry Johnson CIO	Consulting & Business Services
212	Hub Group Inc. www.hubgroup.com Downers Grove, Ill.	\$1,658	Dennis Polsen Exec. VP of IT	Logistics & Transportation
213	Cox Enterprises Inc. www.coxenterprises.com Atlanta, Ga.	\$15,000	Gregory Morrison VP & CIO	Media & Entertainment
214	Tiffany & Co. www.tiffany.com New York, N.Y.	\$2,939	Len Greendyk CIO	Retail: Specialty Merchandising
215	Penske Truck Leasing Co. LP www.gopenske.com Reading, Pa.	\$4,047	William L. Stobart Sr. VP of IT	Logistics & Transportation
216	Lehman Brothers Holdings Inc. www.lehman.com New York, N.Y.	\$59,003	Bridget O'Connor CIO	Banking & Financial Services
217	CPS Energy www.cpsenergy.com San Antonio, Texas	-	Christopher Barron VP & CIO	Energy & Utilities
218	Catholic Healthcare Partners www.health-partners.org Cincinnati, Ohio	-	Rebecca Sykes Sr. VP & CIO	Health Care & Medical
219	VWR International LLC www.vwr.com West Chester, Pa.	\$3,420	Charles R. Patel Sr. VP & CIO	Distribution
220	Ansell Healthcare Inc. www.ansell.com Red Bank, N.J.	\$1,116	Shawn W. Knox Sr. VP & CIO	Manufacturing
221	Webcor Builders Inc. www.webcor.com San Mateo, Calif.	\$1,100	Gregg Davis Sr. VP & CIO	Construction & Engineering
222	Flying J Inc. www.flyingj.com Ogden, Utah	-	Bron McCall CIO	Hospitality & Travel
223	Surgical Care Affiliates www.scasurgery.com Birmingham, Ala.	-	Tim Gates VP of IT	Health Care & Medical
224	Schneider National Inc. www.schneider.com Green Bay, Wis.	-	Judith Lemke Exec. VP & CIO	Logistics & Transportation
225	Nortel Networks Corp. www.nortel.com Richardson, Texas	\$10,950	Steve Bandrowczak CIO	Telecommunications
226	Growmark Inc. www.growmark.com Bloomington, Ill.	\$4,422	Tim Piper Exec. Director, IT & CIO	Distribution
227	Actuant Corp. www.actuant.com Butler, Wis.	\$1,600	Dennis B. Biederman IT Director	Manufacturing
228	Schuff International Inc. www.schuff.com Phoenix, Ariz.	\$736	Ron Huisinga IS Director	Construction & Engineering
229	M&T Bank Corp. www.mtb.com Buffalo, N.Y.	\$4,604	Michele Trolli Exec. VP & CIO	Banking & Financial Services
230	AXA Equitable Life Insurance Co. www.axa-equitable.com New York, N.Y.	-	Kevin E. Murray Exec. VP & CIO	Banking & Financial Services
231	Aramark Corp. www.aramark.com Philadelphia, Pa.	\$12,400	David Kaufman CIO, Global Food & Facility Svcs.	Hospitality & Travel
232	Fannie Mae www.fanniemae.com Washington, D.C.	\$11,000	Rahul Merchant Exec. VP & CIO	Banking & Financial Services
233	Paychex Inc. www.paychex.com Rochester, N.Y.	\$2,100	Daniel A. Canzano VP of IT	Consulting & Business Services
234	Ingram Micro Inc. www.ingrammicro.com Santa Ana, Calif.	\$35,047	Karen Salem Sr. VP & CIO	Distribution
235	ITT Educational Services Inc. www.ittesi.com Carmel, Ind.	\$870	Martin Van Buren Sr. VP & CIO	Consulting & Business Services
236	Otis Spunkmeyer Holdings Inc. www.otisspunkmeyer.com San Leandro, Calif.	-	John S. Schiavo President & CEO	Consumer Goods
237	Geisinger Health System www.geisinger.org Danville, Pa.	-	Frank Richards CIO	Health Care & Medical
238	Poudre Valley Health System www.pvhs.org Fort Collins, Colo.	-	Russ Branzell VP of IS & CIO	Health Care & Medical
239	Herman Miller Inc. www.hermanmiller.com Zeeland, Mich.	\$2,012	Jeffrey L. Kurburski VP of IT	Manufacturing
240	First Horizon National Corp. www.firsthorizon.com Memphis, Tenn.	\$3,173	Bruce Livesay CIO	Banking & Financial Services
241	Boscov's Department Store LLC www.boscovs.com Reading, Pa.	\$1,200	Harry E. Roberts Sr. VP & CIO	Retail: General Merchandising
242	Geico www.geico.com Washington, D.C.	\$10,000	Jess Reed Group VP & CIO	Insurance
243	Cadence Design Systems Inc. www.cadence.com San Jose, Calif.	\$1,620	Daniel F. Salisbury Corporate VP of Global IT	Electronics
244	Entergy Corp. www.entergy.com New Orleans, La.	\$11,484	Ray Johnson VP & CIO	Energy & Utilities
245	Altadis USA Inc. www.altadisusa.com Fort Lauderdale, Fla.	-	Andrew J. Vega IT Director	Manufacturing
246	VF Corp. www.vfc.com Greensboro, N.C.	\$7,219	Martin Schneider VP & CIO	Consumer Goods
247	Pulte Homes Inc. www.pulte.com Bloomfield Hills, Mich.	\$10,000	Jerry R. Batt CIO	Construction & Engineering
248	Owens Corning www.owenscorning.com Toledo, Ohio	\$5,000	David L. Johns Sr. VP, CIO & Chief Supply Chain Officer	Manufacturing
249	Saks Inc. www.saksincorporated.com New York, N.Y.	\$3,283	Michael Rodgers Exec. VP Service Operations & CIO	Retail: General Merchandising
250	Fairview Health Services www.fairview.org Minneapolis, Minn.	\$2,300	Kevin Morrison Acting CIO	Health Care & Medical